

# Commodity pricing triggers need to cut growing SCADA expenses and increase data security

## RESULTS

- Instantly increased production through optimization
- Became more profitable & confident with strong security
- Customer Care team available them 24/7 to help with anything
- Gained access to production data instantly on smart phones
- Able to focus on core business while being fiscally responsible



## APPLICATION

Cloud SCADA system migration to become more fiscally responsible, with an updated and secure platform

## CUSTOMER

Producer in Alberta, Canada

## CHALLENGE

Faced with the challenges of Canadian select pricing and an ever growing inefficient internal SCADA system that was causing many sleepless nights of worry over security threats the producer wanted to investigate what other options might better serve their bottom line.

The internal SCADA system they had built was certainly operational, but not efficient from a standpoint of excess headcount and hours to keep it operational, and facing constant cyber threats of data being taken, or lost it didn't seem like a battle they would ever successfully win on their own. The headcount had quickly grown from a two person team to five years later sitting at a team of eight.

Cyber security alone was such a continuously growing threat that the team could no longer keep up with all the potential risks it presents to the data.

**“Our internally hosted SCADA was significantly growing in expense without providing confident return on top of Canadian select pricing greatly impacting our ability to show profit margins. All this along with our continued increased headaches and concern over data security with our in-house SCADA system - it only made sense to peel back through what our costs had been and look at our options to promote stronger revenue return.”**

Alberta Canada Production Company  
VP of Operations

### SOLUTION

After looking at all angles of what the customer needed for data, security, and mobility for access to their data, we quickly and efficiently migrated their current internally built and supported SCADA system to a more fiscally responsible, updated, evergreen and secure Cloud SCADA platform.

Needing to cut costs and deliver a profit at any commodity pricing they quickly realized the effectiveness of Cloud SCADA and all the benefits it quickly drives.

Our happy customer instantly increased production through optimization, became more profitable and confident with the security that Zedi Cloud SCADA could provide while they focus stronger on their core business.

Using Zedi Go (the smart phone app) the team gained access to current and accurate production data on their mobile phones with permission set views of relevant data for each team member.



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